

**WEEKLY SALES RECAP**

	MON 10/01/2007	TUE 10/02/2007	WED 10/03/2007	THR 10/04/2007	FRI 10/05/2007	SAT 10/06/2007	SUN 10/07/2007
<b>Daily</b>							
Total Sales:	2,913.84	2,766.30	3,265.18	3,532.93	4,329.51	6,272.23	3,629.51
Sales Tax:	204.11	193.78	228.57	247.41	303.17	438.96	254.09
Net Sales:	2,709.73	2,572.52	3,036.61	3,285.52	4,026.34	5,833.27	3,375.42
Cash Short:	-0.61	0.34	2.36	0.72	1.14	-2.52	-0.54
Bad Orders:	89.34	47.28	116.56	38.66	148.32	91.73	101.21
Royalty Sales:	2,709.73	2,572.52	3,036.61	3,285.52	4,026.34	5,833.27	3,375.42
Labor Percent:	23.72	26.02	24.15	25.65	20.47	17.63	24.34
Food Percent:	31.15	35.87	35.35	34.05	33.01	33.77	30.06
Lunch Sales:	251.36	506.38	627.48	448.35	639.88	1,294.56	797.48
<b>WTD</b>							
Total Sales:	2,913.84	5,680.14	8,945.32	12,478.25	16,807.76	23,079.99	26,709.50
Sales Tax:	204.11	397.89	626.46	873.87	1,177.04	1,616.00	1,870.09
Net Sales:	2,709.73	5,282.25	8,318.86	11,604.38	15,630.72	21,463.99	24,839.41
Cash Short:	-0.61	-0.27	2.09	2.81	3.95	1.43	0.89
Bad Orders:	89.34	136.62	253.18	291.84	440.16	531.89	633.10
Royalty Sales:	2,709.73	5,282.25	8,318.86	11,604.38	15,630.72	21,463.99	24,839.41
Labor Percent:	23.72	24.84	24.59	24.89	23.75	22.09	22.39
Food Percent:	31.15	33.45	34.15	34.12	33.83	33.82	33.31
Lunch Sales:	251.36	757.74	1,385.22	1,833.57	2,473.45	3,768.01	4,565.49
<b>Weekly Key Indicators</b>							
<b>Total Sales:</b>	<b>26,709.50</b>	Delivery:	16,552.37	61.97%	(+)Beginning Inv.:	5,141.09	
Sales Tax:	1,870.09	Carry-Out:	3,633.34	13.60%	(+)Food Delivered:	6,300.99	
		Pick-Up:	4,550.46	17.04%	(+)Bev. Delivered:	285.18	
<b>Net Sales:</b>	<b>24,839.41</b>	Web DEL:	1,743.19	6.53%	(+)Transfer In:	0.00	
Non-Taxable:	0.00	Web P/U:	230.14	0.86%	(-)Transfer Out:	0.00	
Tax Exempt:	0.00				(-)Ending Inv.:	3,410.59	
Taxable:	24,839.41	<b>Tot. Order Mix:</b>	<b>26,709.50</b>		<b>(=)Cost Goods Sold:</b>	<b>8,316.67</b>	<b>33.48%</b>
Royalty:	24,839.41	PIZZA	17,551.95	70.66%	Total Purchases:	6,616.53	
Acct. Payment:	0.00	SANDWICHES	240.59	0.97%	Invoice Del. Charge:	24.12	
Account Sales:	0.00	WINGS	1,845.27	7.43%	Food Waste:	0.00	0.00%
Gift Sold:	0.00	SALADS	1,241.13	5.00%			
Gift Redeem:	0.00	BEVERAGES	2,039.46	8.21%	(+)Food Usage:	7,172.38	28.88%
Credit Card Sales:	10,749.10	SIDES	1,388.87	5.59%	(+)Bev. Usage:	407.39	1.64%
Credit Card Tips:	662.54	<b>Tot. Prod. Mix:</b>	<b>24,307.27</b>		(+)Paper Usage:	660.49	2.66%
Other Tips:	0.00				(+)Other Usage:	32.68	0.13%
Bank Deposit:	24,987.48	(+)Cancelled:	267.91	1.08%	<b>(=)Total Usage:</b>	<b>8,272.94</b>	<b>33.31%</b>
Cash Short	0.89	(+)Bad Orders:	633.10	2.55%			
Bottle Deposits:	0.00	<b>(=)Total Lost:</b>	<b>901.01</b>	<b>3.63%</b>	(+)Ideal Food:	7,228.21	29.10%
Bottle Returns:	0.00	Total Reduced:	223.44	0.90%	(+)Ideal Beverage:	397.78	1.60%
		Total Refunds:	0.00	0.00%	(+)Ideal Paper:	645.35	2.60%
Total Orders:	1,482	Lunch Sales:	4,565.49	18.38%	(+)Ideal Other:	99.31	0.40%
Average Order:	16.76	Last Week:	22,025.70	12.77%	<b>(=)Ideal Total:</b>	<b>8,370.65</b>	<b>33.70%</b>
Lunch Sales:	4,565.49	Last Year:	19,457.16	27.66%			
Average Pie Cost:	0.00	Drv. Reimburse:	956.25	3.85%	Variable Labor:	3,651.38	14.70%
Average Oven:	0.00	Delivery Charge:	1,368.00		Fixed Labor:	955.00	3.84%
Avg Door Time:	25.60	(+)Discounts:	312.04	1.26%	Labor Cost:	5,562.63	22.39%
Avg Del. Time:	45.82	(+)Coupons:	205.64	0.83%	Food/Labor:	13,835.57	55.70%
		(+)Emp Discount:	318.18	1.28%	Total Food Gap:	-97.71	-0.39%
		<b>(=)Total Disc.:</b>	<b>835.86</b>	<b>3.37%</b>	Labor Cost Gap:	-150.43	-0.61%
					<b>Total Gap:</b>	<b>-248.14</b>	<b>-1.00%</b>