

SALES RECAP

Total Sales:	103,073.14		(+)Food Usage:	28,074.73	29.29%
Sales Tax:	7,217.63		(+)Beverage Usage:	1,579.80	1.65%
			(+)Paper Usage:	2,364.98	2.47%
Net Sales:	95,855.51		(+)Other Usage:	273.99	0.29%
Non-Taxable Sales:	0.00		(=)Total Usage:	32,293.50	33.69%
Tax Exempt Sales:	0.00				
Taxable Sales:	95,855.51		(+)Ideal Food:	27,872.89	29.08%
Royalty Sales:	95,855.51		(+)Ideal Beverage:	1,554.72	1.62%
Bottle Deposits:	0.00		(+)Ideal Paper:	2,461.85	2.57%
Bottle Returns:	0.00		(+)Ideal Other:	431.71	0.45%
Total # Orders:	5,888		(=)Ideal Total:	32,321.17	33.72%
			Food Waste:	0.00	0.00%
(+)Discounts:	1,203.39	1.26%	(+)Food Gap:	201.84	0.21%
(+)Coupons:	1,112.43	1.16%	(+)Beverage Gap:	25.08	0.03%
(+)Emp Discounts:	1,556.53	1.62%	(+)Paper Gap:	-96.87	-0.10%
(=)Total Discounts:	3,872.35	4.04%	(+)Other Gap:	-157.72	-0.16%
Refunds:	0.00	0.00%	(=)Total Food Gap:	-27.67	-0.03%
Bank Deposit Total:	96,168.22				
Cash Over:	3.56		(+)Variable Labor:	15,206.40	15.86%
			(+)Fixed Labor:	4,229.33	4.41%
(+)Begining Inventory:	5,141.09		(=)Labor Cost:	23,153.23	24.15%
(+)Food Delivered:	31,336.41		Labor Cost Gap:	1,106.46	1.15%
(+)Bevs Delivered:	1,570.02				
(+)Transfer In:	0.00		Food/Labor:	55,446.73	57.84%
(-)Transfer Out:	0.00		Total Gap:	1,078.79	1.13%
(-)Ending Inventory:	5,797.48				
(=)Cost Goods Sold:	32,250.04	33.64%	Drv. Reimbursement:	3,717.50	3.88%
Total Purchases:	33,044.53				
			Gift Sold:	25.00	
(+)Delivery:	62,602.98	60.74%	Gift Redeem:	6.82	0.01%
(+)Carry-Out:	16,638.95	16.14%	Acct Payment:	0.00	
(+)Pick-Up:	16,999.40	16.49%	Accounts Sales:	0.00	0.00%
(+)Web DEL:	6,288.90	6.10%	Credit Card Sales:	43,874.11	45.77%
(+)Web P/U:	542.91	0.53%	Credit Card Tips:	2,404.73	
(=)Total Order Mix:	103,073.14		Average Order Cost:	16.28	
			Average Oven Time:	0.00	
(+)PIZZA	67,918.86	70.86%	Avg Door Time:	23.00	
(+)SANDWICHES	866.62	0.90%	Avg Delv Time:	42.77	
(+)WINGS	7,265.95	7.58%			
(+)SALADS	5,231.06	5.46%	(+) Total Cancelled:	1,246.77	1.30%
(+)BEVERAGES	8,145.00	8.50%	(+) Total Bad:	1,746.26	1.82%
(+)SIDES	5,014.36	5.23%	(=) Total Lost:	2,993.03	3.12%
(=)Product Code Total:	94,441.85		Total Reduced:	977.11	1.02%
			Delivery Charge:	5,293.50	